

## COURSE OUTLINE: HTM102 - H&T OPERATIONS

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Approved: Sherri Smith, Chair, Natural Environment, Business, Design and Culinary

| Course Code: Title  | HTM102: HOSPITALITY AND TOURISM OPERATIONS   |   |  |  |  |
|---|--|---|--|--|--|
| Program Number: Name  | 1076: HOSPITALITY MGNT   |   |  |  |  |
| Department:   | CULINARY/HOSPITALITY   |   |  |  |  |
| Semesters/Terms:  | 19F, 20W, 20S  |   |  |  |  |
| Course Description:   | This course provides students with an introductory examination into the skills necessary to operate and manage a hospitality and tourism facility. Students will explore the organizational structures that govern businesses in these sectors, and will study the roles, responsibilities and functions of the departments and key positions. Operational procedures and standards, including guest services management, staffing, purchasing, budgeting, cost control, and risk management are examined. |   |  |  |  |
| Total Credits:  | 3  |   |  |  |  |
| Hours/Week:   | 3  |   |  |  |  |
| Total Hours:  | 45   |   |  |  |  |
| Prerequisites:  | There are no pre-requisites for this course.   |   |  |  |  |
| Corequisites:   | There are no co-requisites for this course.  |   |  |  |  |
| Vocational Learning   | 1076 - HOSPITALITY MGNT  |   |  |  |  |
| Outcomes (VLO's) addressed in this course:  | VLO 2  | Use qualitative and quantitative metrics to recommend services marketing and sales strategies in a global context.  |  |  |  |
| Please refer to program web page<br>for a complete listing of program<br>outcomes where applicable. | VLO 3  | 3) Inform financial decision making that complies with jurisdictional practices.  |  |  |  |
|   | VLO 4  | Recommend strategies to maintain efficient, safe, secure, accessible and healthy hospitality and tourism operations that reduce risk and comply with jurisdictional legislation and legal obligation. |  |  |  |
|   | VLO 7  | Use project management principles, tools, and techniques to define timelines and project deliverables for all members of cross-functional, intercultural, and multi-disciplinary teams.               |  |  |  |
|   | VLO 10   | Prepare verbal, written and digital materials for the procurement of local and global services and commodities.   |  |  |  |
| Essential Employability<br>Skills (EES) addressed in<br>this course:                                | EES 1  | Communicate clearly, concisely and correctly in the written, spoken, and visual form that fulfills the purpose and meets the needs of the audience.   |  |  |  |
|   | EES 2  | Respond to written, spoken, or visual messages in a manner that ensures effective communication.  |  |  |  |
|   | EES 4  | Apply a systematic approach to solve problems.  |  |  |  |
|   | EES 5  | Use a variety of thinking skills to anticipate and solve problems.  |  |  |  |
|   | EES 6  | EES 6 Locate, select, organize, and document information using appropriate technology and information systems.  |  |  |  |
|   | EES 7  | 3 , , , ,   |  |  |  |
|   | EES 8  | Show respect for the diverse opinions, values, belief systems, and contributions of   |  |  |  |

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|  | others.   |  |  |  |  |  |  |
|--|---|--|--|--|--|--|--|
|  | EES 9 Interact with others in groups or teams that contribute to effective working relationships and the achievement of goals.      |  |  |  |  |  |  |
|  | EES 10 Manage the use of time and other resources to complete projects.   |  |  |  |  |  |  |
|  | EES 11 Take responsibility for ones own actions, decisions, and consequences.   |  |  |  |  |  |  |
| Course Evaluation:                       | Passing Grade: 50%, D   |  |  |  |  |  |  |
| Books and Required Resources:            | Foundations of Lodging Management by Hayes, David K. et al Publisher: Pearson Eduation Inc. Edition: 2nd ISBN: 13-978-0-13-256089-4 |  |  |  |  |  |  |
| Course Outcomes and Learning Objectives: | Course Outcome 1  | Learning Objectives for Course Outcome 1   |  |  |  |  |  |
|  | Explore and discuss the evolution and structure of the hospitality and tourism industry.  | 1.1 Describe the growth and development of the lodging industry from a regional and global perspective.  1.2 Analyze the structure of the hotel industry by examining the role of investors, owners, management companies, franchisers and other alternatives.  1.3 Explain the organizational design of a hotel, staff positions and their responsibilities.  1.4 Differentiate between the various types of lodging properties and explain the complexities of managing an accommodations facility.  |  |  |  |  |  |
|  | Course Outcome 2  | Learning Objectives for Course Outcome 2   |  |  |  |  |  |
|  | 2. Explore and investigate the operational concerns of the rooms and guest services departments.                                    | 2.1 Evaluate the delivery of guest services, and food and beverage service in the hotel industry using examples of best practices and effective customer service models.  2.2 Discuss the issues with face recognition and recall in relation to the guest services, food and beverage and front office departments.  2.3 Describe the role of the front office, before, during and after a guest's visit to the property by examining the key functions performed by front office staff.  2.4 Analyze the key functions performed by the housekeeping department in guest rooms, public areas and laundry operations critical to the in house experience of both customers and staff. |  |  |  |  |  |
|  | Course Outcome 3  | Learning Objectives for Course Outcome 3   |  |  |  |  |  |
|  | 3. Explain the operational responsibilities of the General Manager and the challenges of human resource policy management.          | 3.1 Analyze the role of the hotel General Manager in relation to the key management functions and decisions made in order to run a successful lodging operation. 3.2 Summarize the industry challenges and best practices of managing a hotel. 3.3 Determine the importance of yield and revenue management in relation to a lodging property's success. 3.4 Examine the issue of accountability and expectations of profitability in relation to the role of management. 3.5 Discuss the strategic and operational roles of human resources in hiring and staffing an accommodations property.  |  |  |  |  |  |
|  | Course Outcome 4  | Learning Objectives for Course Outcome 4   |  |  |  |  |  |

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|  | 4. Analyze the hotel engineering and secur function in terms of organization, people a issues in the modern of | nd                    | emergency fu<br>performed by<br>4.2 Determine<br>4.3 Explain the<br>safety and see | the importance of routine, preventative, unctions, including energy-conserving practices the maintenance department. The the safety threats unique to the hotel industry, he importance of proper procedures to ensure the ecurity of guests and employees. The impact of global terrorism on the lodging |  |  |
|--|--|-----------------------|--|---|--|--|
| Evaluation Process and Grading System: | Evaluation Type Exam 1   | Evaluation Weight 25% |  |   |  |  |
|  | Exam 2 25%   |                       |  |   |  |  |
|  | Exam 3   | kam 3 25%             |  |   |  |  |
|  | Projects/Assignments 25%   |                       |  |   |  |  |
| Date:                                  | June 19, 2019  |                       |  |   |  |  |
| Addendum:                              | Please refer to the course outline addendum on the Learning Management System for further information.         |                       |  |   |  |  |

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